Company Tracking Number: 08SD-XD-DP04-MU-AR

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0019 Professional Errors & Omissions

Liability

Product Name: Architects, Engineers & Consultants

Project Name/Number: Small Firms Rate Revision Filing/08SD-XD-DP04-MU-AR

### Filing at a Glance

Company: XL Specialty Insurance Company

Product Name: Architects, Engineers & SERFF Tr Num: XLAM-125678789 State: Arkansas

Consultants

TOI: 17.0 Other Liability - Claims SERFF Status: Closed State Tr Num: EFT \$100

Made/Occurrence

Sub-TOI: 17.0019 Professional Errors & Co Tr Num: 08SD-XD-DP04-MU- State Status: Fees verified and

Omissions Liability AR received

Filing Type: Rate Co Status: Reviewer(s): Betty Montesi, Edith

Roberts

Author: Trish Pollard Disposition Date: 06/09/2008

Date Submitted: 06/05/2008 Disposition Status: Filed

State Filing Description:

#### **General Information**

Project Name: Small Firms Rate Revision Filing Status of Filing in Domicile: Pending

Project Number: 08SD-XD-DP04-MU-AR Domicile Status Comments:

Reference Organization: Reference Number:

Reference Title: Advisory Org. Circular:

Filing Status Changed: 06/09/2008

State Status Changed: 06/09/2008 Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

Rate Revision filing for our Architects, Consultants and Engineers Small Firms Program

## **Company and Contact**

Company Tracking Number: 08SD-XD-DP04-MU-AR

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0019 Professional Errors & Omissions

Liability

Product Name: Architects, Engineers & Consultants

Project Name/Number: Small Firms Rate Revision Filing/08SD-XD-DP04-MU-AR

**Filing Contact Information** 

Patricia Pollard, Compliance Analyst patricia.pollard@xlai.com 1201 N. Market Street (302) 661-7010 [Phone] Wilmington, DE 19801 (302) 778-4190[FAX]

**Filing Company Information** 

XL Specialty Insurance Company CoCode: 37885 State of Domicile: Delaware

1201 N. Market Street Group Code: 1285 Company Type:

Suite 501

Wilmington, DE 19801 Group Name: State ID Number:

(800) 394-3909 ext. [Phone] FEIN Number: 85-0277191

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**Filing Fees** 

Fee Required? Yes

Fee Amount: \$100.00

Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

XL Specialty Insurance Company \$100.00 06/05/2008 20686315

Company Tracking Number: 08SD-XD-DP04-MU-AR

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0019 Professional Errors & Omissions

Liability

Product Name: Architects, Engineers & Consultants

Project Name/Number: Small Firms Rate Revision Filing/08SD-XD-DP04-MU-AR

### **Correspondence Summary**

#### **Dispositions**

Status	Created By	Created On	Date Submitted
Filed	Edith Roberts	06/09/2008	06/09/2008

SERFF Tracking Number: XLAM-125678789 State: Arkansas

Filing Company: XL Specialty Insurance Company State Tracking Number: EFT \$100

Company Tracking Number: 08SD-XD-DP04-MU-AR

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0019 Professional Errors & Omissions Liability

Product Name: Architects, Engineers & Consultants

Project Name/Number: Small Firms Rate Revision Filing/08SD-XD-DP04-MU-AR

## **Disposition**

Disposition Date: 06/09/2008

Effective Date (New):

Effective Date (Renewal):

Status: Filed Comment:

Company Name:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Premium:	Maximum % Change (where required):	Minimum % Change (where required):	Overall % Indicated Change:
XL Specialty Insurance Company	%	\$	<b>3</b> - <b></b>	\$	%	%	8.300%

Company Tracking Number: 08SD-XD-DP04-MU-AR

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0019 Professional Errors & Omissions

Liability

Product Name: Architects, Engineers & Consultants

Project Name/Number: Small Firms Rate Revision Filing/08SD-XD-DP04-MU-AR

Item Type	Item Name	Item Status	Public Access
Supporting Document	Uniform Transmittal Document-Propert	y &Filed	Yes
0	Casualty		
Supporting Document	NAIC Loss Cost Filing Document for	Filed	Yes
3	OTHER than Workers' Comp		
Supporting Document	NAIC loss cost data entry document	Filed	Yes
Rate	FAST Arkansas	Filed	Yes

Company Tracking Number: 08SD-XD-DP04-MU-AR

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0019 Professional Errors & Omissions Liability

Product Name: Architects, Engineers & Consultants

Project Name/Number: Small Firms Rate Revision Filing/08SD-XD-DP04-MU-AR

#### **Rate Information**

Rate data applies to filing.

Filing Method: Prior Approval

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: -8.000%

Effective Date of Last Rate Revision: 09/15/2007

Filing Method of Last Filing: Prior Approval

**Company Rate Information** 

Company Name:	Overall %	Overall % Rate	Written	# of Policy	Premium:	Maximum %	Minimum %
	Indicated	Impact:	Premium	Holders		Change (where	Change (where
	Change:		Change for	Affected for this		required):	required):
			this	Program:			
			Program:				
XL Specialty Insurance	8.300%	%				%	%

Company

Company Tracking Number: 08SD-XD-DP04-MU-AR

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0019 Professional Errors & Omissions

Liability

Product Name: Architects, Engineers & Consultants

Project Name/Number: Small Firms Rate Revision Filing/08SD-XD-DP04-MU-AR

#### Rate/Rule Schedule

Review Status: Exhibit Name: Rule # or Page Rate Action Previous State Filing Attachments

Number:

Filed FAST Arkansas 8/2008 Replacement AR-PC-07-025205 FAST Arkansas

0808.pdf

#### Premium Calculation

- a. The rates shown below shall be applied per \$100 of weighted annual gross fees of the insured.
- b. Gross fees means the exact dollar amount of gross revenues, including subconsultant fees and reimbursable expenses, but excluding (1) interest income; (2) rental income on real estate; (3) sales and service taxes; (4) fees, for projects which have been abandoned; (5) fees for projects covered by a separate project policy; and (6) revenues that are not part of the firm's customary or usual professional services as an architect or engineer, including EDP or related computer services.
- c. The weighted annual gross fees can be determined by averaging the annual fees over a specified number of years to account for cyclical changes in a firm's business activity. If rapid growth in fees results in a prior years fees being less than 70% of the following year fees, an adjustment will be made to bring the prior fees to 70% of the following years fees.
- d. Premiums shall be rated with the following Base Rates, subject to the premium modifications described below.

#### Base Rates

The base rate is \$4.6 per \$100 of weighted fees at the base limit of \$250,000 and base deductible of \$5,000. An expense modification factor to reflect expense gradation will be applied to the premiums of each policy as measured by weighted fees. Expense Loads by weighted fee interval are as follows:

Weighted Fees	Expense Loads
\$0 to \$125,000	.62
\$125 to \$185,000	.58
\$185 to \$250,000	.425
\$250 to \$450,000	.425
\$450 to \$1,000,000	.38

#### Base Rate Adjustments

The base rate applicable to weighted fees is modified to recognize various risk and exposure characteristics of each individual insured.

#### A. Discipline factor

-		<u>Factor</u>
(1)	Structural Engineering	1.60
(2)	Mechanical Engineering	0.70
(3)	Electrical Engineering	0.55
(4)	Civil Engineering – WWTP	1.00
(5)	Civil Engineering – Other	0.90
(6)	Architect	1.00
(7)	Landscape Architect	0.45
(8)	Surveyor	0.70
(9)	Interior Design	0.325
(10)	Traffic Engineering	0.50
(11)	Environmental Engineering	0.60
(12)	Architect Planner	0.30
(13)	Process Engineering	0.75
(14)	Acoustical Engineering	0.275
(15)	Illumination Engineering	0.275

An average discipline factor is calculated based on the distribution of the firm's weighted fees to reflect the different level of expected losses for each type of design professional.

#### B. Type of Work Performed

To further differentiate loss exposure levels within a particular discipline, the type of work generating fees for the firm is considered. For fees shown for any of the following exposures, modify the previously determined rate to recognize the extent of such additional exposures. The maximum total credit is 50%. For debits areas, only 50% of the fees in each area will be used and the maximum total debit is 25%.

#### Range of Modifications

Type of Work	<u>Credit</u>
Feasibility Studies	-50.0% - 0
Industrial - Commercial (restaurants, office)	-16.7% - 0
Sub-Consultant – Structural	-25.0% - 0
Sub-Consultant – Other	-25.0% - 0
Roads – Highways	-12.5% - 0
Utilities	-12.5% - 0
Type of Work	<u>Debit</u>
Arenas (WWTP, Site Remediation)	0 - +25.0%
Bridges – Tunnels	0 - +25.0%
Piers – Offshore Structures	0 - +25.0%

#### C. Territory

There is one rating territory in Arkansas. The rating territory assignment is based on the location of the insured's office, not where their work is performed. The territory factor is 0.80, applied to the countrywide base rate. If the firm has multiple office locations, a weighted territory factor will be calculated using the fees from each location as weights.

#### D. Prior Acts

Reduced prior acts coverage is applicable to policyholders who have purchased "tail" coverage from a prior carrier; a new firm with no previous experience; a firm previously uninsured; or a firm requesting such an exclusion and evidencing a clear knowledge of the consequences. Premium credits based on the following tables will be applied to the premium of those policyholders subject to exclusion of prior acts.

	<u>l able A</u>	<u>l able B</u>
Rate 1 - Full coverage of prior acts	1.00	1.00
Rate 2 - Six years of prior acts coverage	1.00	0.94
Rate 3 - Five years of prior acts coverage	0.96	0.88
Rate 4 - Four years of prior acts coverage	0.93	0.82
Rate 5 - Three years of prior acts coverage	0.89	0.76
Rate 6 - Two years of prior acts coverage	0.86	0.71
Rate 7 - One year of prior acts coverage	0.81	0.65
Rate 8 - No prior acts coverage	0.76	0.59

Table A applies to surveyors, landscape architects, architect planners, interior designers, traffic engineers, acoustical engineers, illumination engineers, and civil other than WWTP. Table B is applicable to all other disciplines. A weighted prior acts factor is calculated using the distribution of fees by discipline. Full retro coverage is available after one year, at the appropriate rate. Full retro coverage on a project specific basis is also available with the additional premium determined as follows: Rate as determined above x fees for project x 10% for project one year ago, Rate x fees for project x 20% for project two years ago, Rate x fees for project three years ago.

#### E. Frequency Modification

An expected claim count is calculated which reflects the deductible underlying the experience, all appropriate rating factors, and the size of the firm as measured by weighted fees. Actual claims in excess of the deductible underlying the experience are compared to expected claims ("expense only" claims are not counted in this calculation). Experience factors range from 0.50 to 1.60, using the following ranges: a 0.50 factor would be applied to a firm with no claims over the past five years, compared to six expected claims. A 1.60 factor would be applied to a firm with five claims, compared to one expected claim.

The matrix of modifications is as follows:

Expected		Actual Claims						
<u>Claims</u>	0	1	2	3	4	5		
0.000	(0.05)	0.05	0.20	0.50	0.60	0.60		
0.375	(0.15)	0.00	0.10	0.30	0.45	0.60		
0.750	(0.15)	0.00	0.10	0.25	0.40	0.55		
1.000	(0.15)	0.00	0.10	0.20	0.35	0.50		
1.500	(0.20)	(0.10)	0.05	0.15	0.25	0.40		
2.000	(0.25)	(0.15)	0.00	0.10	0.20	0.35		
2.500	(0.30)	(0.20)	(0.10)	0.05	0.15	0.25		
3.000	(0.35)	(0.25)	(0.10)	0.00	0.10	0.20		
3.500	(0.40)	(0.30)	(0.15)	0.00	0.05	0.15		
4.000	(0.40)	(0.30)	(0.20)	(0.10)	0.00	0.10		
4.500	(0.40)	(0.30)	(0.20)	(0.10)	0.00	0.05		
5.000	(0.45)	(0.35)	(0.25)	(0.15)	(0.05)	0.00		

#### F. Policy Limits and Deductibles

The base rate is calculated at a \$250,000 aggregate policy limit and a \$5,000 deductible (applicable to losses only). The aggregate policy limit and per claim deductible features make the use of a single set of factors inappropriate. Premiums for other deductibles and policy limits are calculated using loss distributions for each insured, based on the overall size and expected loss frequency of the risk. This is reflected in the basic limits rating as size modification. An aggregate deductible of one times the current per claim deductible will be given to firms that have been claims free for five or more years, at no cost. When the deductible applies to both loss and loss adjustment expense, the credits noted below will be applied.

For a \$300,000 risk, average increased limits and deductible factors are as follows:

				L/LAE
<u>Limit</u>	<u>Factor</u>	<u>Deduct</u>	<u>Factor</u>	<u>Credit</u>
\$100,000/ 100,000	0.60	\$0	1.470	n/a
\$100,000/ 300,000	0.67	\$1,000	1.275	-4.17%
\$250,000/ 250,000	1.00	\$2,500	1.150	-5.93%
\$250,000/ 500,000	1.10	\$5,000	1.000	-6.98%
\$500,000/ 500,000	1.24	\$10,000	0.940	-9.09%
\$500,000/1,000,000	1.34			
\$1,000,000/1,000,000	1.49			
\$1,000,000/2,000,000	1.61			
\$2,000,000/2,000,000	1.82			

#### G. Size Modification

This factor reflects the interaction of the policy aggregate limit with the expected losses for each policy. Credits are calculated for each insured which reflect the expected losses eliminated by the policy aggregate. Increased limits factors will also vary based on the amount of expected losses eliminated by the policy aggregate. In the case of a minimum premium policy, this factor will reflect the impact of imposing the minimum premium rules.

#### H. Minimum Premiums

The base minimum premium for a \$250,000 policy limit with a \$5,000 deductible is \$1,418. Minimum premiums are adjusted for other desired policy limits based upon increased limits factors.

#### I. Extended Reporting/Discovery Period Endorsement

The company may allow the insured to purchase extended reporting coverage. Coverage afforded by this endorsement allows for claims to be made against the insured and reported to us later than the original expiration date, but only for wrongful acts which occurred during the original policy period.

Reporting period Premium (% of annual premium for expiring policy)

1 year 100% 2 years 200% 3 years 300%

#### J. Earnings Reimbursement

Earnings Reimbursement is provided in addition to the normal policy limit and is not subject to the normal policy deductible. The base limit is \$300 per claim, \$6,000 annual aggregate with a three day deductible. Premium is included in the base rate. Refer all other options to the company.

#### K. Judgment Rating

Each risk generating a premium of \$1,418 (at base limit) or more will be subject to application of a "judgment" rating program. The purpose of this plan is to allow rating flexibility as deemed appropriate by experienced underwriters using the application, knowledge of A/E/E underwriting, knowledge of A/E/E procedures, and knowledge of the particular risk. However, the use of judgment rating is subject to the following rules:

- a. No rating factor included in this plan may be used to qualify risks for judgment rating, except that a minimum premium may not be further reduced by use of judgment rating.
- b. Total Judgment debits or credits under this rule must not exceed 15%.
- c. Each judgment rating (including 0) must be supported by completed form UW2003 or equivalent.
- e. Judgment rating applies to the total premium after application of all rating factors except PLEP, LOL or Peer Review.

### L. Two Year Policy Option

Premium for the second year of a two-year policy is calculated as described above. For firms with more than \$500,000 in weighted fees that have grown by more than 25%, an additional year of fees is estimated and used in the weighted fee calculation.

Company Tracking Number: 08SD-XD-DP04-MU-AR

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0019 Professional Errors & Omissions

Liability

Product Name: Architects, Engineers & Consultants

Project Name/Number: Small Firms Rate Revision Filing/08SD-XD-DP04-MU-AR

### **Supporting Document Schedules**

**Review Status:** 

Satisfied -Name: Uniform Transmittal Document- Filed 06/09/2008

Property & Casualty

Comments: Attachments:

NAIC Transmittal.pdf

Actuarial Memorandum-AR.pdf

**Review Status:** 

Bypassed -Name: NAIC Loss Cost Filing Document Filed 06/09/2008

for OTHER than Workers' Comp

Bypass Reason: N/A

Comments:

**Review Status:** 

Bypassed -Name: NAIC loss cost data entry document Filed 06/09/2008

Bypass Reason: N/A

Comments:

## **Property & Casualty Transmittal Document**

1.	1 . Reserved for Insurance Dept. Use Only			2. Insurance Department Use only						
	,			a. Date the filing is received:						
				b. Analyst:						
				c. Disposition:						
				d. Date of disposition of the filing:						
					ective dat					
					New Bu					
					Renewa	al B	usiness			
				f. Sta	te Filing	#:	<u> </u>			
					RFF Filin		:			
					oject Cod					
2	Group Name								Group	NAIC #
ა.	XL America, Inc.								1285	NAIC#
					<b>D</b>		NIA10 #			0
4.	Company Name(s)				Domicil	е	NAIC #		IN#	State #
	XL Specialty Insurance Compa	ıny			DE		37885	85		
								02	77191	
5.	Company Tracking Number			08SD-X	(D-DP04-	-ML	J-AR			
	Company Tracking Number	ate Office	er(s)							
	ntact Info of Filer(s) or Corpor Name and address	Title		[include	toll-free	nur	mber] FAX #			mail
Cor	ntact Info of Filer(s) or Corpor Name and address Patricia Pollard	Title Senior S		[include Teleph 302-661	toll-free none #s -7059	nur	mber]		atricia.F	Pollard@xl
Cor	ntact Info of Filer(s) or Corpor Name and address Patricia Pollard 1201 N. Market, Suite 501	Title Senior S Filings		[include	toll-free none #s -7059	nur	mber] FAX #			Pollard@xl
Cor	ntact Info of Filer(s) or Corpor Name and address Patricia Pollard 1201 N. Market, Suite 501	Title Senior S		[include Teleph 302-661	toll-free none #s -7059	nur	mber] FAX #		atricia.F	Pollard@xl
Cor	ntact Info of Filer(s) or Corpor Name and address Patricia Pollard 1201 N. Market, Suite 501	Title Senior S Filings		[include Teleph 302-661	toll-free none #s -7059	nur	mber] FAX #		atricia.F	Pollard@xl
Cor	ntact Info of Filer(s) or Corpor Name and address Patricia Pollard 1201 N. Market, Suite 501	Title Senior S Filings		[include Teleph 302-661	toll-free none #s -7059	nur	mber] FAX #		atricia.F	Pollard@xl
Cor 6.	htact Info of Filer(s) or Corpor Name and address Patricia Pollard 1201 N. Market, Suite 501 Wilmington, DE 19801	Title Senior S Filings		[include Teleph 302-661	toll-free none #s -7059	nur	mber] FAX #		atricia.F	Pollard@xl
Cor 6.	htact Info of Filer(s) or Corpor Name and address Patricia Pollard 1201 N. Market, Suite 501 Wilmington, DE 19801 Signature of authorized filer	Title Senior S Filings Analyst		[include <b>Teleph</b> 302-661 866-304	toll-free tone #s -7059 l-3079	nur	mber] FAX #		atricia.F	Pollard@xl
7. 8.	Name and address Patricia Pollard 1201 N. Market, Suite 501 Wilmington, DE 19801  Signature of authorized filer Please print name of authorize	Title Senior S Filings Analyst	State	[include Teleph 302-661 866-304	e toll-free none #s -7059 I-3079	302	mber] <b>FAX #</b> 2-778-4190		atricia.F	Pollard@xl
7. 8.	Name and address Patricia Pollard 1201 N. Market, Suite 501 Wilmington, DE 19801  Signature of authorized filer Please print name of authorize ng information (see General In	Title Senior S Filings Analyst	State	[include Teleph 302-661 866-304 Patricia descripti	e toll-free none #s -7059 l-3079 Pollard ons of the	302	mber] <b>FAX #</b> 2-778-4190		atricia.F	Pollard@xl
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7. 8. Filin 9. 10. 11.	Name and address Patricia Pollard 1201 N. Market, Suite 501 Wilmington, DE 19801  Signature of authorized filer Please print name of authorize ng information (see General In Type of Insurance (TOI) Sub-Type of Insurance (Sub- State Specific Product code( applicable)[See State Specific Requ Company Program Title (Mar	Title Senior S Filings Analyst  ed filer nstructions  p-TOI) (s) (if uirements]	s for Oth Pro	[include Teleph 302-661 866-304 Patricia descripti her Liabil ofessiona	Pollard ons of the ity I Liability Engineers ss Cost Wal [ ]	ese	rhber] FAX # 2-778-4190 e fields)  Consultants Rules 🖂   ation Rates/ler (give des	g S Rate Rule cripi	Patricia.F Iroup.co	Pollard@xl m
7. 8. Filin 9. 10. 11. 12. 13.	Name and address Patricia Pollard 1201 N. Market, Suite 501 Wilmington, DE 19801  Signature of authorized filer Please print name of authorize ng information (see General In Type of Insurance (TOI) Sub-Type of Insurance (Sub State Specific Product code( applicable)[See State Specific Requ Company Program Title (Mark Filing Type	Title Senior S Filings Analyst ed filer enstructions  -TOI) (s) (if uirements] keting title)	s for Oth Pro	[include Teleph 302-661 866-304 Patricia descripti ner Liabil ofessiona chitects, I Rate/Lo Forms Withdra w: 08/15.	Pollard ons of the ity I Liability Engineers ss Cost Wal [ ]	ese	rhber] FAX # 2-778-4190 e fields)  Consultants Rules 🖂   ation Rates/ler (give des	g S Rate Rule cripi	es/Ruleses/Formation)	Pollard@xl m

Effective March 1, 2007	
17. Reference Organization # & Title	
18. Company's Date of Filing	
19. Status of filing in domicile	Not Filed ⊠ Pending ☐ Authorized ☐ Disapproved
Property & Casual	ty Transmittal Document—
20. This filing transmittal is part of Compa	ny Tracking # 04SD-XD-DP04-MU-AR
21. Filing Description [This area can be use form text]	ed in lieu of a cover letter or filing memorandum and is free-
Professional Liability Program Rate and Rule Ficurrently on file for our regular Architects and E and Engineers Professional and Environmental We have recently completed a review of our bas Small Firms Program. As a result of this review minimum premiums. In addition, a slight chang section item c.	se rates for the Architects & Engineers Errors & Omissions , changes are being made to the territory factors and e is being made to the language in the premium calculation mitted to your department under our file number 07SD-XD-
We propose an effective date of August 15, 200	08.
22. Filing Fees (Filer must provide check # a [If a state requires you to show how you complete the complete that the complete the complete that the complete the complete that the complete tha	and fee amount if applicable) calculated your filing fees, place that calculation below]

Refer to each state's checklist for additional state specific requirements or instructions on calculating fees.

\*\*\*Refer to the each state's checklist for additional state specific requirements (i.e. # of additional copies required, other state specific forms, etc.)

#### Actuarial Memorandum Arkansas

XL Specialty Insurance Company recently completed a regular review of its rating factors for the Architects & Engineers Errors & Omissions Small Firm Program. As a result of this review, changes are being made to the territory factor, expense factors and minimum premiums. In addition, a slight change is being made to the language in the premium calculation section item c. A revised state rate manual is attached.

We expect the overall impact from these changes in Arkansas to be - 8.3%.